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**OPG replacement in EDI orders:**

As an important part of the EMEA OPG replacement project the EDI orders for special pricing were redesigned and whole involved partners finished migration in time.

HP has decided to introduce a new OPG identifier, which was already available in HP Special Pricing systems. This identifier called Deal ID and replaces the OPG code currently used by HP whenever referring to Special Pricing conditions. Most of our external customers are using EDI to communicate the special deal orders. The changes of the EDI orders became communicate in April and the EDI Rollout started at 1<sup>st</sup> May 2004.

One of the major milestones has been finalized to have the EDI orders data format and the migration of whole EMEA EDI partners ready. This technical deadline was the 30<sup>th</sup> June 2004 and Marion Christine Fraede – the EMEA coordinator and supporter of EDI rollout – finished that part of the OPG replacement project together with the involved partners totally in time. She started an ongoing communication with the EDI partners for verification of the content and supports them with a mapping service for obsolete OPG-Codes to corresponding Deal IDs.